

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

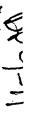
SEC FILE NUMBER **&** 16251

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	3 July 1, 2002	AND ENDIN	G June 30, 2003
. •	MM/DD/YY	•	MM/DD/YY
A. R	EGISTRANT IDENT	IFICATION	-
NAME OF BROKER-DEALER:	-		
Montag & Joselson	•		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	liciniece. Do not use P	O Boy No.)	FIRM ID. NO.
	USINESS. (DO NOT USE F.	O. BOX 140.)	
1600 Harrison Avenue	(No. and Street)		
	(No. and Street)		
Mamaroneck	NY	. 1	.0543
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT	IN REGARD TO T	THIS REPORT
_	r1-	4) 381-6250	,
Morton B. Joselson	. , (51	4) 301-0230	(Area Code — Telephone No.)
B. A	CCOUNTANT IDEN	TIFICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contain	ned in this Report*	•
Leonard Rosen & Company, P.	С.		
	Name — if individual, sidie iasi, firs	; middle name) ;	
15 Maiden Lane, Room 903	New York,	ΝΫ́	10,038
(Address)	(Cirv)	(State)	Zip Code)
CHECK ONE:			FCCED AND
X Certified Public Accountant		PROC	ESSED AND
Public Accountant		CED 1	2 2003 500 5003
Public Accountant Accountant not resident in Uni	ted States or any of its po	essessions / SEI	MOON
	FOR OFFICIAL USE		MSON NCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



# **OATH OR AFFIRMATION**

I, M	orton B. Joselson		, swear (or affirm) that, to the best or
my kr	nowledge and belief the accompanying f	financial statement a	nd supporting schedules pertaining to the firm of
Mon	tag & Joselson		, as
of J	une 30,	, <b>20</b> <sub>0 3</sub>	, are true and correct. I further swear (or affirm) that
neithe	r the company nor any partner, propriet	or, principal officer	or director has any proprietary interest in any account
classif	fied solely as that of a customer, except	as follows:	
<del></del>	h.		
	ALAN J. BERK NOTARY PUBLIC, State of New York		morton B. Josebon
	No. 31-4874265		Signature Partner
	Qualified in New York County Commission Expires Oct. 27 18 200 (		Partner
			Title
	Clay Soul		
	Notary Public		
This			
	port** contains (check all applicable bo Facing page.	xes):	
<b>⊠</b> (b)	Statement of financial condition.		
☑ (c)			
	• •		
(e)		equity or partners' of	r sole proprietor's capital.
(f)		• "	
(g)	Computation of net capital for brokers		_
	Computation for determination of rese	•	
	<del>-</del>	-	ents for broker and dealers under Rule 15c3-3.
Ø Ø		e explanation, of the	computation of net capital under Rule 15c3-1 and the
☐ (k)	A reconciliation between the audited a consolidation.	nd unaudited statem	ents of financial condition with respect to methods of
(I) K	An oath or affirmation.		
(m)	A copy of the SIPC supplemental repo	ort.	
(n)	A report describing any material inade previous audit.	quacies found to ex	st or found to have existed since the date of the
(o) K	Independent auditor's report on interna	l accounting control	•
(p)	Schedule of segregation requirements a pursuant to Rule 171-5.	and funds in segrega	tion - customers regulated commodity futures account

<sup>\*\*</sup>For conditions of confidential treatment of certain purtions of this filing, see section 240.17a-5(e)(3).

## LEONARD ROSEN & COMPANY, P.C.

Certified Public Accountants

15 MAIDEN LANE NEW YORK, N. Y. 10038

#### **INDEPENDENT AUDITORS' REPORT**

#### TO THE PARTNERS OF MONTAG & JOSELSON

We have audited the accompanying statement of financial condition of Montag & Joselson (a partnership) as of June 30, 2003. This financial statement is the responsibility of the Firm's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Montag & Joselson (a partnership) as of June 30, 2003 in conformity with auditing standards generally accepted in the United States of America.

Traval Rome Company . P.C.

New York, NY August 6, 2003

# STATEMENT OF FINANCIAL CONDITION

June 30, 2003

# **ASSETS**

Cash and cash equivalents Securities owned, at market value (Note 3)	\$ 8,647 4,773,572			
Exchange membership contributed for the	4,773,372			
use of the firm at market value (Note 2)	2,000,000			
Other assets	6,621			
Office equipment, less accumulated depreciation of \$ 21,638	18			
	\$6,788,858			
LIABILITIES AND PARTNERSHIP CAPITAL				
Liabilities	<b>A</b> 00.070			
Accounts payable and accrued expenses Payable to non-customer (Note 5)	\$ 29,870 17,322			
Payable to Roll-customer (Note 3)  Payable to Clearing Broker (Note 4)	3,401,808			
	3,449,000			
Other Liabilities				
Exchange membership contributed for				
the use of the firm at market value (Note 2)	2,000,000			
Commitments and contingencies (Notes 6 and 7)	•			
Partnership capital (Note 8)	1,339,858			
	6,788,858			

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## JUNE 30, 2003

## 1-NATURE OF BUSINESS

Montag & Joselson (the "Partnership") is a New York partnership conducting business as a broker/dealer in securities.

The Partnership operates under the provisions of Paragraph (k) (2) (ii) of Rule 15c3-3 of the Securities and Exchange Commission and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k) (2) (ii) provide that the Partnership clears all transactions on behalf of customers on a fully disclosed basis with a clearing broker/dealer, and promptly transmits all customer funds and securities to the clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker/dealer.

The Partnership is registered under the Securities Exchange Act of 1934 as a broker and dealer in securities.

## 2- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Partnership considers demand deposited money market funds to be cash and cash equivalents.

## Exchange Membership

The membership on the New York Stock Exchange, Inc. is owned by a partner and contributed for the use of the Partnership. The Partnership currently is leasing the seat to a third party under the terms of an agreement to September 6, 2003 with provisions for automatic one year renewals unless certain events take place as specified.

## Equipment

Equipment is recorded at cost and is being depreciated over a useful life of 5 years using the straight-line method.

(Continued)

## NOTES TO STATEMENT OF FINANCIAL CONDITION

# JUNE 30, 2003

## 2- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

# Revenue Recognition

Securities transactions (and the recognition of related income and expenses) are recorded on a settlement date basis, generally the third business day following the transaction date. There is no material difference between trade and settlement date.

#### Income Taxes

The Partnership does not pay Federal or State Income Taxes on its taxable income. Instead, the partners are liable for individual income taxes on their respective share of the Partnership's taxable income.

#### Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amount of revenues and expenses.

#### 3- SECURITIES OWNED

Marketable securities owned consist of trading securities at quoted market values, as illustrated below:

Equities

\$ 4,773,572

#### 4- RECEIVABLE FROM CLEARING BROKER

The Partnership maintains trading and investment accounts. One of the accounts is traded on margin. All margin requirements are met and the liability is fully secured by securities owned.

(Continued)

#### NOTES TO STATEMENT OF FINANCIAL CONDITION

JUNE 30, 2003

#### 5- PAYABLE TO NON-CUSTOMERS

The Partnership maintains a branch office in Colorado under the terms of an oral agreement with the branch manager. The branch manager is entitled to 85% of the gross commissions earned by the office, 100% of any profit or loss realized in a firm trading account that he controls, net of the expenses incurred by his office. At June 30, 2003 the payable of \$17,322 to the branch manager was fully secured by securities in his firm trading account and a deposit account at the clearing broker.

#### 6- COMMITMENTS AND CONTINGENCIES

The Partnership leases premises in Colorado under an oral arrangement on a month-to-month basis at rental of \$ 4,545 per month. The Company also leases premises in New York under the terms of a lease ending October 31, 2003 at a monthly rent of \$ 1,400 with certain escalations for Real Estate Taxes, utilities and operating expenses. The minimum commitment remaining at June 30, 2003 is \$ 18,180.

## 7- FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET CREDIT RISK

As a securities broker, the Partnership is engaged in buying and selling securities for a diverse group of institutional and individual investors. The Partnership's transactions are collateralized and are executed with and on behalf of banks, brokers and dealers and other financial institutions. The Partnership introduces these transactions for clearance to other broker/dealers on a fully disclosed basis.

The Partnership's exposure to credit risk associated with nonperformance of customers in fulfilling their obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair customers' ability to satisfy their obligations to the Partnership and the Partnership's ability to liquidate the collateral at an amount equal to the original contracted amount. The agreement between the Partnership and its clearing broker provides that the Partnership is obligated to assume any exposure related to such nonperformance by its customers.

(Continued)

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## JUNE 30, 2003

# 7- FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET CREDIT RISK (Continued)

The Partnership seeks to control the aforementioned risks by requiring customers to maintain margin collateral in compliance with various regulatory requirements and the clearing broker's internal guidelines. The Partnership monitors its customer activity by reviewing information it receives from its clearing broker on a daily basis, and requiring customers to deposit additional collateral, or reduce positions when necessary.

# 8- NET CAPITAL REQUIREMENT

The Partnership is subject to the Securities and Exchange Commission's Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At June 30, 2003, the Partnership's net capital of \$ 163,342 was \$ 63,342 in excess of the required net capital of \$ 100,000. The Partnership's net capital ratio was 28.9%.

A copy of the Partnership's Statement of Financial Condition as of June 30, 2003, pursuant to SEC Rule 17a-5, is available for examination at the Partnership's Office and at the regional office of the Securities and Exchange Commission and the office of the National Association of Securities Dealers, Inc.